



**Pibm**

**PUNE INSTITUTE OF BUSINESS MANAGEMENT**

**NBA & NAAC ACCREDITED PROGRAMS**

APPROVED BY AICTE | AFFILIATED TO SAVITRIBAI PHULE PUNE UNIVERSITY

# International Collaborations

**MEMORANDUM OF UNDERSTANDING FOR INSTITUTIONAL  
COLLABORATION  
BETWEEN  
PUNE INSTITUTE OF BUSINESS MANAGEMENT FOR PGDM  
AND  
UNIVERSITY OF BRIDGEPORT**

**Preamble**

Pune Institute of Business Management for PGDM is a reputed institution of higher learning situated at Pune, India,

The University of Bridgeport is accredited by the New England Commission of Higher Education. The University also is accredited by the Connecticut Office of Higher Education situated at Bridgeport, CT 06604, United State

Pune Institute of Business Management for PGDM and UNIVERSITY OF BRIDGEPORT have agreed for institutional collaboration in education and research. The primary objective is to promote interaction and collaboration between faculty, staff and students of the two institutions through visits and exchange Programs, carry out joint academic and research Programs.

On a reciprocal basis. The relationship also aims at enhancing the technological, social and cultural relations of both countries/states/regions. This document presents a general framework for such a relationship. It also includes some specifically identified areas of cooperation, which may be updated from time to time.

**Scope of Cooperation**

The following areas of cooperation have been identified under this MoU.

1. Faculty exchange program: The two parties will explore opportunities for interaction among members of faculty as well as creating Visiting Faculty positions. The total duration of visits from each side is expected to be approximately equal. Each visit such shall require approval of the respective institutions.
2. Student exchange program: The two parties agree to participate in student exchange Program at the respective institutions. Visits under such Programs may be for a short duration, such as summer/winter terms or short courses, or for a longer duration



**Academic Collaboration and MoU Signing Ceremony between Pune Institute of Business Management (PIBM), India and University of Bridgeport (UB), USA.**



**MEMORANDUM OF UNDERSTANDING FOR INSTITUTIONAL  
COLLABORATION  
BETWEEN  
PUNE INSTITUTE OF BUSINESS MANAGEMENT FOR PGDM  
AND  
SBS SWISS BUSINESS SCHOOL, ZURICH, SWITZERLAND**

**Preamble**

Pune Institute of Business Management for PGDM (PIBM FOR PGDM) is a reputed institution of higher learning situated at Pune, India,

SBS Swiss Business School (SBS) is a Swiss governmental accredited University of Applied Sciences Institute.

PIBM FOR PGDM and SBS have agreed for institutional collaboration in education and research. The primary objective is to promote interaction and collaboration between faculty, staff and students of the two institutions through visits and exchange Programs, carry out joint academic and research Programs, joint supervision of doctoral and masters' students,

on a reciprocal basis. The relationship also aims at enhancing the technological, social and cultural relations of both countries/states/regions. This document presents a general framework for such a relationship. It also includes some specifically identified areas of cooperation, which may be updated from time to time.

**Coordination**

The Coordinator from SBS- side will be Mr. Luiz Veiera and Mr. Saurav Kumar shall be the Coordinator from **PIBM FOR PGDM**. The participants and Coordinators may change from time to time as decided by appropriate authority of the respective institutions.

**Scope of Cooperation**

The following areas of cooperation have been identified under this MoU.

1. Faculty exchange program: The two parties will explore opportunities for interaction among members of faculty as well as creating Visiting Faculty positions. The total duration of visits from each side is expected to be approximately equal. Each visit such shall require approval of the respective institutions.



**Academic Collaboration and MoU Signing Ceremony between Pune Institute of Business Management (PIBM), India and Swiss Business School (SBS), Switzerland.**



## ACADEMIC PARTNERSHIP

### MEMORANDUM OF UNDERSTANDING "MOU"

REF NO: SUC/MOU/SUC-PIBM/21/08/2023

DATE: August 21, 2023

BETWEEN:

**Skyline University College (SUC)**  
University City of Sharjah, Post Box: 1797, Sharjah, UAE  
(Hereinafter called as **SUC** or First Party)  
Represented by: Dr. Deepak Kalra  
Deputy Vice Chancellor

AND:

**Pune Institute of Business Management (PIBM)**  
Pirangut, Tal - Mulshi, Paud, Pune, Maharashtra, India  
(Hereinafter called as **PIBM** or Second Party)  
Represented by: Mr. Raman Preet  
Chairman

This Memorandum of Understanding (hereinafter referred to as the "MoU") is made on August 21, 2023.

#### BY AND BETWEEN

- A. **Skyline University College**, (Licence NO: 516477 and Registration No: 20168) Professional License under Government of Sharjah Economic Development Department, under the address -University City of Sharjah – P.O. Box 1797, Sharjah, United Arab Emirates.
- B. **Pune Institute of Business Management**, (AICTE Registration ID: 1-2782821) under the address - Tal - Mulshi, Gut No. 605/1 Lavasa Road, Paud Rd, Pirangut, Maharashtra 412115

and each of which is also referred to hereunder individually as the "Party" and collectively as the "Parties".

#### WHEREAS

**Skyline University College (SUC)** is a private University College ([www.skylineuniversity.ac.ae](http://www.skylineuniversity.ac.ae)) fully approved and accredited by Commission for Academic Accreditation, Ministry of Education, UAE ([www.caa.ae](http://www.caa.ae)) and is offering the following:

Skyline University College  
University City of Sharjah  
P.O. Box 1797, Sharjah, United Arab Emirates.

Pune Institute of Business Management  
Pirangut, Tal - Mulshi, Paud,  
Pune, Maharashtra, India





**Academic Collaboration and MoU Signing Ceremony between Pune Institute of Business Management (PIBM), India and Skyline University, Sharjah, UAE.**

## PREAMBLE

This Memorandum of Understanding is made on this day .....of ..... 2023.

Between

1. KENYA METHODIST UNIVERSITY of P.O Box 267 – 60200, situated at Kaaga off Meru – Maua highway, Meru County, Kenya, which is a Chartered Christian Private University (hereinafter referred to as “KEMU” which expression shall where the context so admit include its assigns and/or succession; and

2. PUNE INSTITUTE OF BUSINESS MANAGEMENT situated in India hereinafter referred to as (PIBM), which expression shall where the context so requires, include successors in title and assigns) (KeMU and the PIBM collectively referred to as “Parties” and individually as “Party”)

PIBM is one of the top B-Schools in India where and which aims to provide high-value business management education to produce educated and skilled Management Graduates. PIBM stands tall amidst B-Schools in India because not only does it focus on the highest standards of academics but also train students with skill-sets making them shine in the corporate world. Established in 2007 and spread across 18 Acres, PIBM is strategically located in a calm and serene valley on the outskirts of Pune. PIBM provides Post Graduate courses in Management at the Pune campus.

## AND WHEREAS

- It is the vision of KEMU to be a globally competitive Christian University producing the next generation of professionals and transformative leaders by providing quality education that promotes excellence in scholarship, research, and selfless service.
- It is the vision of PIBM to strive to achieve global identity through its innovative and unconventional methods and efforts to better the community by producing a skilled workforce with values, dynamism, and entrepreneurial skills.

## ARTICLE 1.0: PURPOSE

The purpose is to create an Instrument for initiating various collaborative activities for the mutual benefit of the two institutions for the furtherance of their objectives including but not limited to inter alia: collaborative teaching, training, research, technology and knowledge transfer to improve quality of educational provision to the institutions' mutual students in the areas of sciences, psychology and education, environmental sciences, information sciences, and agriculture.

In addition to the above the Parties wish to collaborate on the student mobilization for both institutions for a period of six months for summer and winter period as well as the staff for both institutions which shall be agreed from time to time.







**Academic Collaboration and MoU Signing Ceremony between Pune Institute of Business Management (PIBM), India and Kenya Methodist University (KeMU), Kenya.**

## MEMORADUM OF UNDERSTANDING

Between

**Alliant International University, Inc.**

and

**PUNE INSTITUTE OF BUSINESS MANAGEMENT (PIBM)**

### Overview

Alliant International University, Inc. (hereafter referred to as "Alliant"), and **PUNE INSTITUTE OF BUSINESS MANAGEMENT** (hereafter referred to as "PIBM"), hereby enter into this Memorandum of Understanding ("MOU") for purpose of exploring educational opportunities for the students of their respective institutions. The parties wish also to explore faculty collaboration and research opportunities.

Alliant offers graduate and doctoral programs in the California School of Management and Leadership (CSML). The programs are offered on their San Diego campus and the MBA is additionally offered on their Los Angeles campus.

PIBM offers undergraduate and graduate programs focusing on the academic and practical aspects of businesses. PIBM is a college which offers programs on their campus in Pune, India.

PIBM understands that this MOU does not authorize them to commit Alliant to any agreement, costs or obligations to third parties, including students. Likewise, Alliant understands that it is not authorized to commit PIBM to any agreement, costs or obligations to third parties, including students. The MOU does not commit either party to any decisions, obligations, or programs and is intended as a statement of intent to explore mutually beneficial opportunities moving forward. There is no monetary compensation or reimbursement intended by this MOU. Each party to this MOU is solely responsible for its own costs in carrying out its own plans, discussions, or exploration of opportunities.

Neither party shall be required to perform under any contract unless the terms and conditions are in writing and fully executed by the parties.

Each party (Recipient) herein shall treat all documents, files and other written or oral information disclosed by the other party (Disclosing Party) hereinafter referred to as "**Confidential Information**") confidential. In particular, Recipient shall (i) protect the Confidential Information sufficiently and in accordance with the applicable professional principles Recipient would use to protect its own confidential and proprietary information of a similar nature (but in any event, no less than reasonable degree of care), to avoid disclosure, publication, or dissemination of the information, (ii) use the Confidential Information solely for the purpose of fulfilling the obligations in connection with this MOU, and (iii) not reproduce and (iv) not share with its affiliates, partners and other third parties such Confidential Information unless it is necessary to fulfill the obligations in connection with this MOU.



**Academic Collaboration and MoU Signing Ceremony  
between Pune Institute of Business Management (PIBM),  
India and Alliant International University (AIU), USA.**



**MEMORANDUM OF UNDERSTANDING FOR INSTITUTIONAL  
COLLABORATION  
BETWEEN  
PUNE INSTITUTE OF BUSINESS MANAGEMENT (PIBM),  
AND  
CALIFORNIA STATE UNIVERSITY, CHICO**

**Preamble**

Pune Institute of Business Management (PIBM) is a reputed institution of higher learning situated at Pune, India,

California State University, Chico (Chico State) is a publicly funded institution and member of the 23-campus California State University system.

PIBM and Chico State have agreed for institutional collaboration in education and research. The primary objective is to promote interaction and collaboration between faculty, staff and students of the two institutions through visits, development of exchange programs, joint academic and research programs, joint collaborative degree programs, and other activities to support the internationalization of their campuses.

The relationship also aims at enhancing the technological, social and cultural relations of both countries/states/regions. This document presents a general framework for such a relationship. Any specific program or programs shall be subject to mutual consent, availability of funds, approval of both universities, and only executed after negotiation and approval by both parties.

**Coordination**

Mr. Steven Wildhaber Jr. shall be the Coordinator from Chico State and Mr. Saurav Kumar shall be the Coordinator from PIBM. The Coordinators may change from time to time as decided by appropriate authority of the respective institutions.

**Scope of Cooperation**

The following areas of cooperation have been identified under this MoU.

1. Faculty exchange program: The two parties will explore opportunities for interaction among members of faculty as well as creating Visiting Faculty positions. The total duration of visits from each side is expected to be approximately equal. Each visit such shall require approval of the respective institutions.
2. Collaborative degree programs: The two parties agree to explore the development of undergraduate and/or graduate collaborative degree programs, such as 2+2 or 3+2, etc. A detailed proposal document on this (including credit transfer and course articulation



**Academic Collaboration and MoU Signing Ceremony  
between Pune Institute of Business Management (PIBM),  
India and California State University, Chico, CA, USA.**

**MEMORANDUM OF UNDERSTANDING**  
**between**  
**Westcliff University**  
**and**  
**Pune Institute of Business Management**

This Memorandum of Understanding (MOU) is between Westcliff University (Westcliff), 17877 Von Karman Ave., Suite 400, Irvine, California, USA 92614, and Pune Institute of Business Management (PIBM), Gut No. 605/1 ~~Mukaiwadi~~ Road, Pirangut, Tal - Mulshi, Paud, Pune - 412115, Maharashtra Pune, Maharashtra, 412115 India.

Westcliff delivers educational programs to post-secondary students in the United States and internationally. The university is accredited by the Western Association of Schools and Colleges, Senior College and University Commission (WSCUC) and licensed by the State of California Bureau for Private Postsecondary Education (BPPE), School Code No. 300910. Westcliff's College of Business is accredited internationally by the Accreditation Council for Business Schools and Programs (ACBSP). Westcliff attests that it complies with all standards, guidance, and policies of its accreditors and regulatory agencies.

PIBM delivers educational programs to post-secondary students in India. The institution is accredited by **PIBM is a leading management institute in India, approved by AICTE and affiliated with Savitribai Phule Pune University. PIBM is accredited by NAAC and NBA and is an AACSB member.** Pune Institute of Business Management attests that it complies with all standards, guidance, and policies of its accreditors and regulatory agencies.

Westcliff and PIBM share a commitment to nurture their faculty and students' depth of knowledge and breadth of experience by promoting scientific, technological, and cultural cooperation with like-minded universities and education institutions worldwide. The parties have entered this MOU in their mutual pursuit of that goal.

**AGREEMENT**

**A. GOAL**

Westcliff and PIBM commit to an agreement in which there is a transfer of academic credit from PIBM's MBA into Westcliff's MBA program.

For bachelor's degrees, Westcliff can accept up to 75% transfer credits. For master's degrees, Westcliff can accept up to 50% transfer credits for its programs offered onsite in Florida, or online. For doctorate programs, Westcliff can also accept 50% transfer credits for its 60-credit program that includes one area of concentration, and for its 48-credit program with no area of concentration. Other Westcliff locations may have different transfer credit limits.

The actual number of transfer credits will depend upon the Articulation Agreement summarized in Appendix A.

**B. IMPLEMENTATION**

The transfer credit arrangement is administered cooperatively by Westcliff's Department of Global Engagement ([internationaldev@westcliff.edu](mailto:internationaldev@westcliff.edu)) and PIBM's Manager of International Relations, Saurav Kumar ([saurav.kumar@pibm.in](mailto:saurav.kumar@pibm.in)).





**Academic Collaboration and MoU Signing Ceremony  
between Pune Institute of Business Management (PIBM),  
India and Alliant International University (AIU), USA.**

MEMORANDUM OF UNDERSTANDING

BETWEEN

PUNE INSTITUTE OF BUSINESS MANAGEMENT

AND

COLLEGE OF BUSINESS AND INFORMATION TECHNOLOGY, LAWRENCE TECHNOLOGICAL  
UNIVERSITY

1. Pune Institute of Business Management and College of Business and Information Technology established this Memorandum of Understanding (MOU) to foster international cooperation in education, research and cultural exchange. Both institutions seek to develop mutually beneficial programs for their students, faculty, departments, and research institutes within the provisions of this MOU.
2. This MOU represents a commitment by both institutions to enter into discussion and negotiation concerning the activities listed below. The two institutions affirm that these discussions would conclude in various agreements that are mutually beneficial.

Potential programs and activities between the two institutions may include, but are not limited to the following:

- a. Development of joint academic courses and programs in full compliance to the accreditation and professional requirements of both institutions;
  - b. Transfer of academic credit-bearing courses based on mutual transparency of course content and faculty qualification;
  - c. Exchange of graduate and undergraduate students for study and research;
  - d. Exchange of faculty for instruction, research and lectures;
  - e. Exchange of educational materials, research projects, publications and library materials, and
  - f. Joint conferences, seminars and workshops.
3. Proposals, including suggestions not reflected in this MOU, may be discussed and implemented on the basis of the specific agreements to be signed by both institutions.
  4. This Agreement will be effective from the date of signature and shall remain in effect for five years and, thereafter, it shall automatically renew for successive one-year renewal periods. This MOU may be amended by the written consent of the parties.
  5. Either party can terminate this MOU with a minimum of 90 days written notice. Activities in progress at this time of termination of this MOU shall be allowed to conclude unless otherwise agreed by both parties.
  6. Each party shall designate a person or office to serve as liaison for implementing this MOU.
  7. This MOU is intended to facilitate and develop a mutually beneficial educational relationship. It is not an agency contract, nor is it legally binding.

**MEMORANDUM OF UNDERSTANDING**  
**For Educational and Scientific Cooperation**  
**Between**  
**Pune Institute of Business Management**  
**And**  
**UBI Business School**

PUNE INSTITUTE OF BUSINESS MANAGEMENT situated in and incorporated under the Laws of All INDIA COUNSELL FOR TECHINAL EDUCATION (AICTE); having its registered address and its main place of business at Tal-Mulshi ,Gut No-605/1,Lavasa Road, Pirangut,Pune ,Maharashtra-412115.

And INTERNATIONAL INSTITUTE OF BUSINESS MANAGEMENT – BRUSSELS ASBL, operating under the brand UBI BUSINESS SCHOOL, a Non-Profit Association organised and incorporated under the Laws of Belgium, having its registered address and its main place of business at Rue de Namur 48, 1000 Brussels.

Both parties mutually acknowledge their full capacity to sign this agreement on behalf of the Institutions mentioned above and, in this nature, it is agreed as follows:

The two institutions will encourage direct contact and co-operation between their faculty and administrative staff, departments, and research institutions.

Within fields that are mutually acceptable, the following general forms of co-operation will be pursued:

- Visits by and exchange of visiting laboratory scholars for study and research,
- Visits by and interchange of students,
- Exchange of information including, but not limited to, exchange of library materials and research publications,
- Collaboration on research projects,
- Development of joint programmes,
- Among others.

Both parties understand that all financial arrangements will have to be negotiated and will depend on the availability of funds.

Specific details for the implementation of each of the activities will be developed mutually for specific projects. In this context, this Memorandum will have annexes or agreements attached



This **Memorandum of Understanding** is intended to promote international cooperation between the PSB Academy, 6 Raffles Blvd, #03 - 200, Singapore 039594, And Pune Institute of Business Management recognizing the benefits to their respective organizations from the establishment of institutional links, hereby agrees to enter into this agreement for the following purpose.

### **1. PURPOSE OF AGREEMENT**

The purpose of this agreement is to develop academic and educational cooperation between the two organizations and to cooperate in their mutual interest for a range of higher educational activities.

### **2. AREAS OF COOPERATION**

Subject to the availability of funds, resources, and approval of the authorized representatives of PSB Academy Singapore and Pune institute of Business Management, both Universities agree to develop the following collaborative activities:

- a. **Opportunity for Students to study in PSB Academy Singapore and PIBM India.**
- b. **Conducting/Participating in Educational events for current & new students for future international opportunities in both respective Institute.**
- c. **Organization of joint lectures, symposia, international meetings, conferences, and workshops.**
- d. **Providing opportunities for professors and researchers to do teaching.**
- e. **Search for opportunities to collaborate in other areas.**
- f. **A variety of Staff and Student Field Trips to PSB Academy Singapore and PIBM India to visit for business and industrial workplaces and / or experience culture differences and share requirements.**

### **3. IMPLEMENTATION**

- a. All programs or activities implemented under the terms of this Memorandum of Understanding shall be mutually agreed upon in writing, including the necessary budget for the program of activity as the need may arise.
- b. Each of the participating institutions shall be fully responsible financially for the activities carried out under its direction or by its staff, except as otherwise agreed by the parties.
- c. The parties will designate one officer each who will develop and coordinate specific programs or activities between them.

**MEMORANDUM OF UNDERSTANDING FOR INSTITUTIONAL  
COLLABORATION  
BETWEEN  
PUNE INSTITUTE OF BUSINESS MANAGEMENT (PIBM),  
AND  
UNICARIBBEAN BUSINESS SCHOOL, (UBS),**

**Preamble**

Pune Institute of Business Management (PIBM) is a reputed institution of higher learning situated at Pune, India. PIBM strives to achieve global identity through its innovative and unconventional methods and efforts to better the community by **producing a skilled workforce with values, dynamism, and entrepreneurial skills**. Our vision is to become the hallmark of professional excellence by adopting a holistic approach to learning. The institute has the vision to develop a dynamic workforce that will manage and lead the organization ethically for sustainable growth.

**Basic description of Collaborating Institution**

PIBM and UBS have agreed for institutional collaboration in education and research. The primary objective is to promote interaction and collaboration between faculty, staff and students of the two institutions through visits and exchange Programs, carry out <joint academic and research Programs>, <joint supervision of doctoral and masters' students>, on a reciprocal basis. The relationship also aims at enhancing the technological, social and cultural relations of both countries/states/regions. This document presents a general framework for such a relationship. It also includes some specifically identified areas of cooperation, which may be updated from time to time.

**Coordination**

**Dr. Olufemi Rasheed** shall be the Coordinator from UBS and **Mr. Saurav Kumar** shall be the Coordinator from PIBM. The participants and Coordinators may change from time to time as decided by appropriate authority of the respective institutions.





**MEMORANDUM OF UNDERSTANDING FOR INSTITUTIONAL  
COLLABORATION  
BETWEEN  
PUNE INSTITUTE OF BUSINESS MANAGEMENT (PIBM),  
PUNE, MAHARASHTRA, INDIA  
AND  
IMPERIAL INSTITUTE OF HIGHER EDUCATION (PVT) LTD,  
(IIHE), NO 5, GEETHANJALEE PLACE, COLOMBO 3, SRI LANKA  
FOR ONLINE MARKETING ANALYTICS CERTIFICATION**

**Preamble**

Pune Institute of Business Management (PIBM) is one of the top B-Schools in India and our aim is to provide high-value competency-based business management education to produce skilled Management Graduates who are ready for employment and start their own business. PIBM stands tall among the B-Schools in India as we focus on the highest standards of academics and train students with skill sets to make them grow and sustain themselves in the corporate world.

Imperial Institute of Higher Education (IIHE) was incorporated in Sri Lanka in October 1996, as a private tertiary educational institution with the objective of providing undergraduate and postgraduate education at an affordable price, for aspiring local students, who do not get an opportunity to enter state universities or to proceed overseas for their higher education.

PIBM and IIHE have agreed to institutional collaboration for conducting the Marketing Analytics Certifications Course in Online Mode.

**Co-ordination Responsibility**

<b>PIBM</b>	<b>IIHE</b>
<b>Training of Students:</b> By PIBM'S Analytics faculty.	<b>Marketing of the course</b>
<b>Evaluation of students:</b> By PIBM'S Analytics faculty	
<b>Coordination for classes:</b> By Saurav kumar	Ensuring attendance
<b>Zoom link and recording of courses will be done:</b> By Saurav Kumar	
<b>Printing and Issuing of certificates</b> by PIBM Management.	Distribution of courses
<b>Overall coordination will be done by both the coordinators in their respective organization</b>	
<b>1. Mr. Saurav Kumar, PIBM.</b> <b>2.</b>	



**THIS MEMORANDUM OF UNDERSTANDING** (hereinafter referred to as the "MOU") is entered into,

**BETWEEN**

**PUNE INSTITUTE OF BUSINESS MANAGEMENT**, with its postal address as Tal - Mulshi, Gut No. 605/1 Lavasa Road, Paud Rd, Pirangut, Maharashtra 412115 (hereinafter referred to as "**PIBM**" which expression shall include its agents, assigns, officers and successors in title) acting per it's Director and Dean of Research & Development, Dr. Rajasshrie Pillai of the one Part.

**AND**

**UNIVERSITY OF GHANA**, a Public Tertiary Institution established by the University of Ghana Act, 2010 (Act 806) with its postal address as P.O Box LG 25 Legon Accra Ghana (hereinafter referred to as "**UG**" which shall include its agents, assigns, officers and successors in title), acting on behalf of the University of Ghana Business School (hereinafter referred to as "**UGBS**") and represented by its Pro Vice-Chancellor, Academic and Students Affairs (ASA), Prof. Gordon Awandare, of the other Part.

'PIBM' and 'UG' are also individually referred to as 'Party' and collectively as 'Parties'.

**WHEREAS:**

- A. PIBM is a premier management college in India with a mission to develop action-oriented leaders of extraordinary tenacity and stamina to make things happen as they should be.
- B. UG is a public higher educational institution established under the laws of Ghana with a mission to create an enabling environment that makes the institution increasingly relevant to national and global development through cutting-edge research as well as high-quality teaching and learning.
- C. The Parties wish to develop, through this collaboration, their teaching and research resources in their fields of competence;
- D. The Parties have a genuine interest in the promotion of such international collaboration on the basis of equality and mutual assistance.

**NOW THEREFORE**, in consideration of the foregoing premises, the Parties have agreed as follows:

1. The Parties intend to build cooperation among their respective Schools namely: University of Ghana Business School and Pune Institute of Business Management, together referred to as '**Schools**'.

**MEMORANDUM OF UNDERSTANDING  
BETWEEN THE  
UNIVERSITY OF KENTUCKY  
IN LEXINGTON, KENTUCKY, USA  
AND THE  
PUNE INSTITUTE OF BUSINESS MANAGEMENT  
IN PUNE, INDIA**

THIS MEMORANDUM OF UNDERSTANDING (hereinafter "Agreement") is entered into by and between

the UNIVERSITY OF KENTUCKY, a public institution of higher education in the Commonwealth of Kentucky, with headquarters in Lexington, Kentucky, USA, for its Gatton College of Business and Economics (hereinafter "UKY")

and

the PUNE INSTITUTE OF BUSINESS MANAGEMENT, with headquarters in PUNE, INDIA, (hereinafter "PIBM")

either of which may be referred to as "Party" or "Institution," or collectively as "**Parties**" or "Institutions" throughout.

In recognition of existing relationships and mutual interest in expanded **collaboration** among faculty, staff, and students at UKY and PIBM, and wishing to promote a cooperative **relationship** through mutual assistance in the areas of education, research, and engagement, the Parties **enter into** this Agreement in order to establish and recognize a formal connection between these institutions and agree to support and promote this connection for mutual benefit.

## **ARTICLE 1. SCOPE OF COLLABORATION**

1.1 *General Scope.* Each institution may offer to the other opportunities for activities and programs such as teaching, research, exchange of faculty and students, and staff development that will foster a collaborative relationship.

1.2 *Specific Activities.* Specific activities and programs implemented under authority of this Agreement shall be subject to availability of funds and the approval of each institution's authorized representatives. The institutions contemplate implementation of programs or activities such as: (a) joint educational, cultural, and research activities; (b) exchange of faculty members and students for research, lectures, and discussions; (c) participation in seminars and academic meetings; and (d) special, short-term academic programs.



FEBRUARY, 2025

### Preamble

Pune Institute of Business Management (PIBM) is a reputed institution of higher learning situated at Pune, India. PIBM is a leading management institute in India, approved by AICTE and affiliated with Savitribai Phule Pune University. PIBM is accredited by NAAC and NBA and is an AACSB member.

College of Business and Economics is one of the colleges of Haramaya University, which is among few reputed 1<sup>st</sup> Generation Universities in Ethiopia.

PIBM and College of Business and Economics have agreed for institutional collaboration in education and research. The primary objective is to promote interaction and collaboration between faculty, staff and students of the two institutions through visits and exchange Programs, carry out joint academic and research Programs, joint supervision of doctoral and masters' students, add others as needed on a reciprocal basis. The relationship also aims at enhancing the technological, social and cultural relations of both countries/states/regions. This document presents a general framework for such a relationship. It also includes some specifically identified areas of cooperation, which may be updated from time to time.

### Coordination

Dr. Girma Nigussie shall be the Coordinator from College of Business and Economics, Haramaya University and Mr. Saurav Kumar shall be the Coordinator from PIBM. The participants and Coordinators may change from time to time as decided by appropriate authority of the respective institutions.

### Scope of Cooperation

The following areas of cooperation have been identified under this MoU.

1. **Faculty exchange program:** The two parties will explore opportunities for interaction among members of faculty as well as creating Visiting Faculty positions. The total duration of visits from each side is expected to be approximately equal. Each visit such shall require approval of the respective institutions.
2. **Student exchange program:** The two parties agree to participate in student exchange Program at the respective institutions. Visits under such Programs may be for a short duration, such as summer/winter terms or short courses, or for a longer duration not exceeding two semesters. For visits exceeding two



Mr. Araya Abera  
Dean, College of  
Business and Economics





**Memorandum of Understanding (MoU)**  
**Between**  
**Pune Institute of Business Management (PIBM), India**  
**And**  
**University of Kelaniya (UoK), Sri Lanka**

This Memorandum of Understanding (MoU) is established between Pune Institute of Business Management (PIBM), India, and the University of Kelaniya (UoK), Sri Lanka, to formalize a partnership for research collaboration. This partnership aims to foster cooperation and exchange of knowledge between the two institutions, specifically focusing on the organization of the International Conference on Business and Information (ICBI) 2024 and the ISDSI Conference hosted by PIBM.

**About Pune Institute of Business Management (PIBM)**

Pune Institute of Business Management (PIBM) renowned management institute offering a PGDM-MBA Program. Pune Institute of Business Management (PIBM) is a leading management institute in India, approved by AICTE and affiliated with Savitribai Phule Pune University. PIBM is accredited by NAAC and NBA, and is an AACSB member. We are also ranked among the top 100 in the NIRF rankings. PIBM's mission is to create diverse career opportunities for students through its industry-integrated training methodologies, dynamic curriculum, and highly qualified faculty. The institute is known for enhancing students' knowledge and skill sets, preparing them to excel in the global business environment. PIBM offers a range of programs in management and has built a strong reputation for its commitment to academic excellence and industry relevance.

**About the University of Kelaniya (UoK)**

The University of Kelaniya originates from the historic Vidyalandara Pirivena, founded in 1875, and has grown to be one of the premier institutions of higher learning in Sri Lanka. The vision of the University of Kelaniya is "to become a center of excellence in the creation and dissemination of knowledge for sustainable development." UoK is recognized for its contributions to higher education and research in the South Asian region and is ranked in various prestigious international rankings, including the Times Higher Education (THE) and QS Asian University Rankings.

## **STUDENTS EXCHANGE AGREEMENT**

In the desire to encourage international educational cooperation and to facilitate academic exchanges between institutions, this Agreement is established by and between Lomonosov Moscow State University (MSU) located in Moscow, Russia, represented by the Business School (hereafter referred to as "MSUBS"), Dean Prof. Oleg S. Vikhanskiy, acting in accordance with its Statute and Pune Institute of Business Management (hereafter referred to as "PIBM"), located in Pune, Maharashtra, India, represented by Dean Dr. Rajasshrie Pillai, acting in the accordance with its Statute.

### **Scope of Agreement:**

Both parties, acting on the basis of equivalence and reciprocity principle, will develop cooperation in the field of international academic exchange to promote and facilitate the programmes of student exchange.

Therefore, both parties have approved the following terms of international academic student exchange.

### **I. Student Exchange Programme**

1. The objective of this Student Exchange Programme (hereafter – Exchange Programme) is to expand the opportunities for global academic mobility, which is provided to Master degree students.
2. The parties agree to equal amount of educational services to be provided and ensure equivalence of the Exchange Program throughout the term of the Agreement.
3. Students participating in the Exchange Program should be enrolled in the Host Institution for no longer than 1 (one) academic year, except for situations agreed by both parties in advance.
4. The parties acknowledge that 4 (four) exchange students enrolled in the Host Institution for 1 (one) semester are equivalent to 2 (two) exchange student enrolled for 1 (one) academic year.
5. The parties will document annually the number of students exchanged to ensure the number of students is equal.
6. Parties agree to provide each other with detail courses description, so that exchange student could choose appropriate courses and fulfill the curriculum.
7. In this Agreement unless the context otherwise admits definitions as used herein shall have the following meanings:



**MEMORANDUM OF UNDERSTANDING FOR INSTITUTIONAL  
COLLABORATION  
BETWEEN  
PUNE INSTITUTE OF BUSINESS MANAGEMENT, INDIA,  
AND  
UNIGLOBE COLLEGE, NEPAL.**

**Preamble**

**Pune Institute of Business Management (PIBM)** is a reputed institution of Management Program situated in Gat No. 605/1, Lavasa Road, Pirangut, Pune Tal-Mulshi, Maharashtra, India.

PIBM over the years has developed advanced Training Pedagogies & Curriculum where students are trained to build the knowledge & skills which are required in Industries to efficiently perform your job and excel in your career. PIBM strives to achieve global identity through its innovative and unconventional methods and efforts to better the community by producing a skilled workforce with values, dynamism, and entrepreneurial skills. The vision of PIBM is to become the hallmark of professional excellence by adopting a holistic approach to learning.

**Uniglobe College**, established in 2009, centrally located at New Baneshwor, Kathmandu, Nepal affiliated to Pokhara University, runs Bachelor of Business Administration (BBA), Bachelor of Business Administration-Banking and Insurance (BBA-BI), Master of Business Administration-Finance (MBA- Finance) and Master of Business Administration (MBA) programs. Uniglobe College management firmly believes that effective dissemination of knowledge and skills to students is possible only when efforts of subject experts, learned teachers and researchers are backed by much needed technology, infrastructure and facilities.

PIBM and Uniglobe College have agreed for institutional collaboration in education and research. The primary objective is to promote interaction and collaboration between faculty, staff and students of the two institutions through visits and exchange Programs, carry out Student Exchange Program, Faculty Exchange Program, Joint Research Collaboration, Joint Degree Program on a reciprocal basis. The relationship also aims at enhancing the technological, social and cultural relations of both countries/states/regions. This document presents a general framework for such a relationship. It also includes some specifically identified areas of cooperation, which may be updated from time to time.

**Coordination**

**Mr. Saurav Kumar** shall be the Coordinator from PIBM and **Mr. Diwakar Bista** shall be the Coordinator from Uniglobe College. The participants and Coordinators may change from time to time as decided by appropriate authority of the respective institutions.



**Study Abroad Agreement**  
between  
**the Pune Institute of Business Management and**  
**the UNIVERSITY OF KEELE**

**This Agreement is made on 07/04/2025**  
**Between:**

1. **UNIVERSITY OF KEELE**, a university established by the University of Keele Act 1962 (10 & 11 Eliz. 2 Ch Xv) and the granting of a Royal Charter in 1962, of Keele, Staffordshire ST5 5BG (*Keele*); and
2. **Pune Institute of Business Management**, an AICTE-approved institution at Survey No. 499, Tal – Mulshi, near Manas Lake, Paud Road, Bhugaon, Pune – 412115, Maharashtra (*PIBM*).

each a *Party* and together, the *Parties*.

**Background:**

- A. The Parties have agreed that they wish to encourage the mobility of students from *PIBM* in order to enrich their students' international understanding and awareness.
- B. This Agreement sets out the terms on which these activities shall take place.

**1. Definitions and Interpretation**

- a. **Academic Year** means in the case of Keele, means the academic year commencing in September and ending in June in the following calendar year;
- b. **Agreement** means this Agreement and includes any Schedule(s);
- c. **Agreement Period** means the term of this Agreement as set out in clause 2.1 below;
- d. **Study Abroad Student** means a student who is selected by *PIBM* for the Study Abroad Programme at Keele University and is accepted by Keele University.

## **Memorandum of Understanding (MOU)**

**Between**

**Pune Institute of Business Management (PIBM)**

Tal - Mulshi,  
Gut No. 605/1 Lavasa Road,  
Paud Rd, Pirangut,  
Pune City, Maharashtra 412115,  
India.

Represented by  
Mr. Raman Preet, Executive & Chairman

**And**

**Business School Lausanne (BSL)**

Route de la Maladière 21, 1022 Chavannes, Switzerland

Represented by  
Jean-Pierre Du Pasquier, President of Lemania Swiss Group of Schools  
Philippe Du Pasquier, President of Business School Lausanne  
David Claivaz, Acting Dean of Business School Lausanne

### **Diploma of Advanced Studies (DAS) in Entrepreneurship Program**

Pune Institute of Business Management (hereinafter referred to as PIBM) and BSL-Business School Lausanne (hereinafter referred to as BSL) enter into the following Memorandum of Understanding (MOU) in accordance with the terms and conditions set forth herein, to operate a DAS program.

#### **Preamble**

This preamble is an integral part of the present MOU. The MOU aims to define the operations of a Diploma of Advanced Studies designed and delivered by BSL according to specifications agreed upon with PIBM.

All the conditions below are cumulative and must be respected.

The program will be designed based on the existing and soon-to-be ACBSP-accredited BSL DAS program.